Unconscious bias & challenges to fair assessment

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A recording of this talk is available here: www.utsc.utoronto.ca/vpdean/unconscious-bias

Unconscious bias & challenges to fair assessment

- 1. Patterns of representation
- 2. Schema & Unconscious bias
 - 6 case studies, Assessment challenges, gender & race
- 3. Moving forward
 - Structural
 - Personal



Representation: patterns

Strengthening Canada's Research Capacity: The Gender Dimension. Panel report 2012

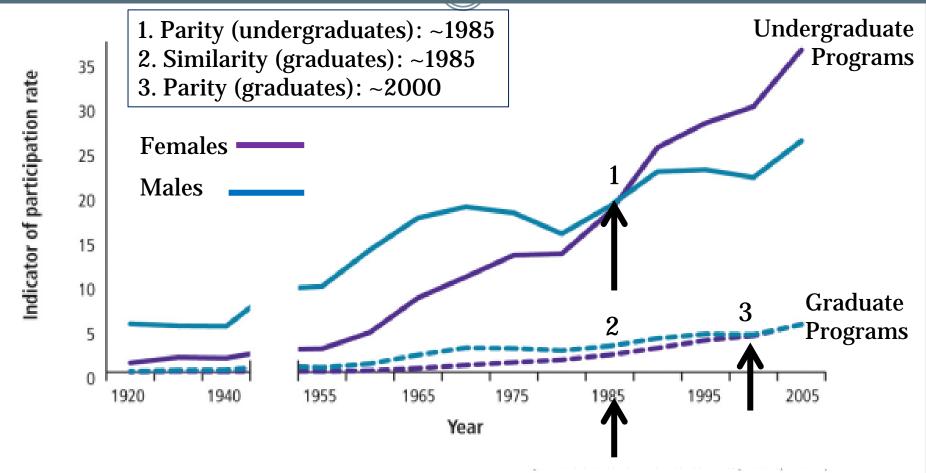
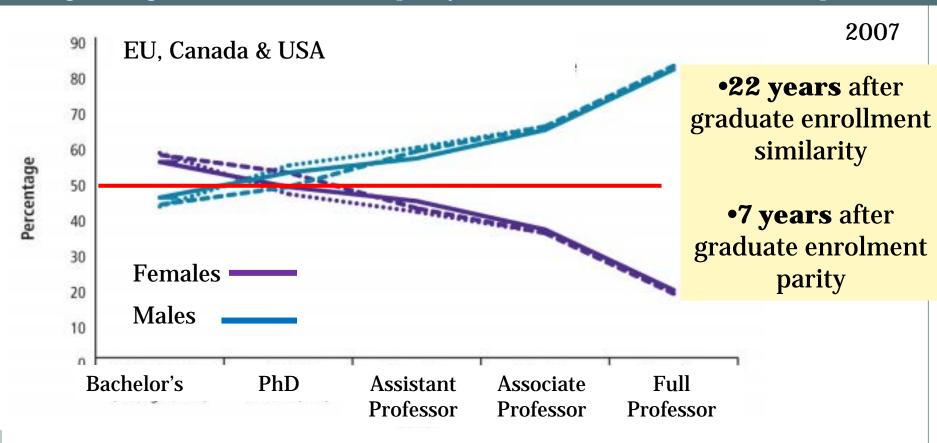


Figure 1. Growth in University Enrolment since the 1920s

Expert panel on women in university research, Council of Canadian Academies

Representation: patterns

Strengthening Canada's Research Capacity: The Gender Dimension. Panel report 2012

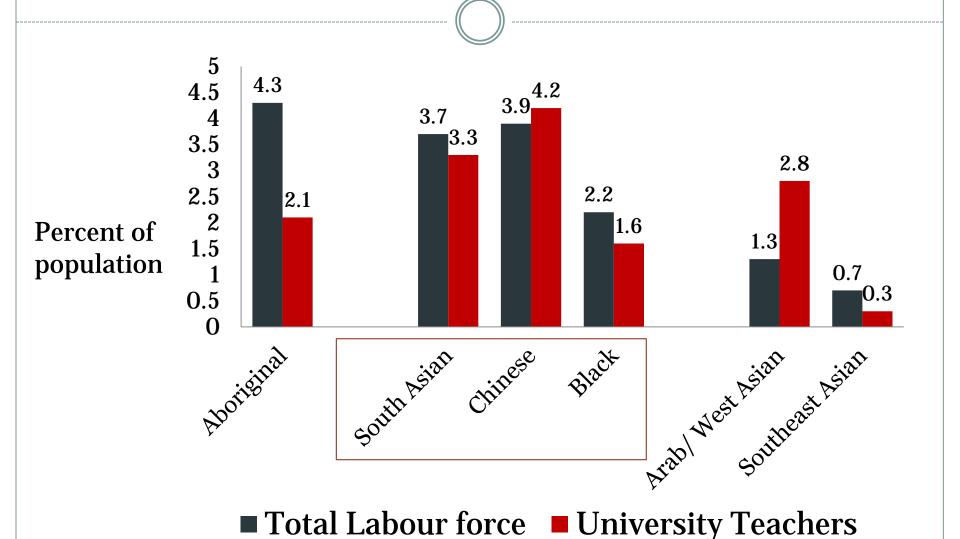


Women are under-represented at the higher ranks

Total % female faculty (2006) 38.7%

Expert panel on women in university research, Council of Canadian Academies

Representation: patterns



Academic leadership: patterns



Academic leadership: patterns

Canada Research Chairs program

CRC 2003 (first year).

17% awarded to women (~30% of faculty were women*)

Settlement with Canadian Human Rights Commission over

charge of discrimination

•23 years after graduate enrollment similarity

•8 years after graduate enrolment parity

Canada Excellence Research Chairs 2008 (first year).

0% (n=19) awarded to women

0% (n=36) of short-listed proposals from women

• Strengthening Canada's Research Capacity: The Gender Dimension. 2012

Leadership: patterns

The higher in the ranks one looks, the fewer women are present in comparison to men in positions such as full professors and presidents of universities, leaders of government agencies, and CEOs of private sector companies.

The expert panel on women in University research (2012)

After decades of efforts to diversify, corporate boards are 87.7% white and 84.5% male.

Zweigenhaft, RL. 2013. 'Who Rules America?'

Canadians value equity & diversity

Reflecting this diversity in our own community is uniquely valuable to the University as it contributes to the diversification of ideas and perspectives and thereby enriches our scholarship, teaching and other activities. We will proactively seek to increase diversity among our community members...

*University of Toronto Governing Council, 2006

And yet...

Under-representation is still a problem* in Canada in the professoriate, corporations, management/leadership, politics...

Current patterns

Why?

- The pool
- Ability & Interest
- Paid-Work-life balance & institutional culture
- 'The glass ceiling'
 - > Biases in assessment

Bias

Differential evaluation of one group and its members relative to another

Explicit/ Conscious

Person is aware of his/her evaluation

Expression of bias is intentional

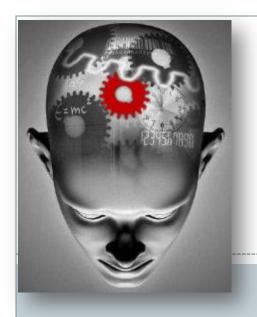
e.g. racism, sexism, homophobia

Unconscious/Implicit Bias

"Sometimes the behavioral research leads us to completely change how we think about an issue. For example, many of our anti-discrimination policies focus on finding the bad apples who are explicitly prejudiced.

In fact, the serious discrimination is implicit, subtle and nearly universal."

David Brooks, New York Times, 2013



Schema & Unconscious bias

- Schema: categorical assessments of individuals and relationships between individuals
 - •Shape expectations & evaluations
- Expectations & evaluations based on group identification lead to unconscious or implicit bias

Bias

Differential evaluation of one group and its members relative to another

Implicit/Unconscious Bias:

- Person does not perceive or endorse evaluation
 Expressions are:
- Not related to self-identified group of evaluator
- Unintentional, automatic
- Often contradictory to conscious beliefs



Implicit association tests

- Task: instructed to associate images and words with categories
 - Consistent or contrary to stereotypes
- **Measurement**: variation in response speed & error rates

implicit.harvard.edu/implicit

Anti-black implicit bias



Implicit association tests

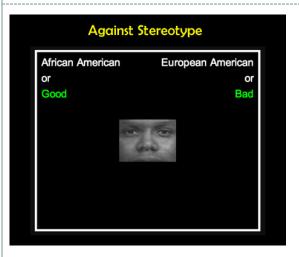




Greenwald et al 1998

Anti-black implicit bias





Strong implicit bias for **black**

- 1.0

No bias



Strong implicit bias for white

1.0

>3 million scores (2002-2015)

Greenwald et al 1998

Anti-black implicit bias





Strong implicit
bias for black

No bias

18%

14%

European American or or Good Bad

Stererotype

Strong implicit bias for white

17%

51%

1.0

>3 million scores (2002-2015)

Greenwald et al 1998

- 1.0

1. Assessing excellence: gender bias

Fellowship applications

- Swedish Medical Research Council
- •1995 Research fellowship competition

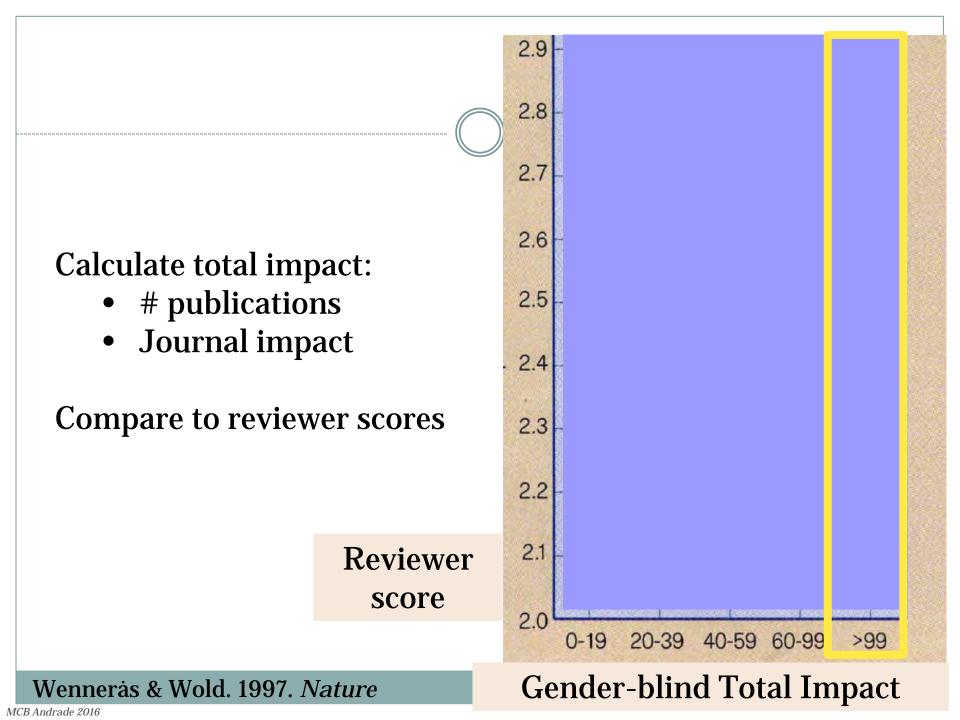




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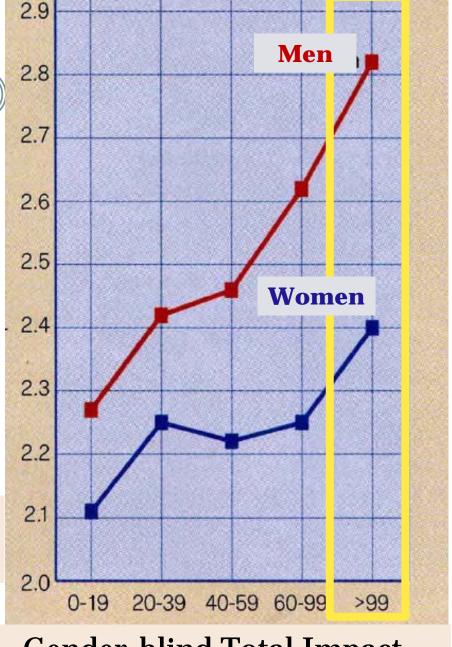
8% of female applicants24% of male applicants

Did women publish fewer high-quality papers?



"...strongly suggests
peer reviewers **cannot**judge scientific merit
independent of
gender."

Reviewer score



Gender-blind Total Impact

Wenneras & Wold. 1997. Nature

Orchestra Auditions



Major orchestras in the USA

Pre-1970: < 10% women

www.maddison.com

Orchestra Auditions



www.maddison.com

Major orchestras in the USA

Pre-1970: < 10% women

1970's & 1980's:

Auditions rather than 'hand picking' (1970's/1980's)

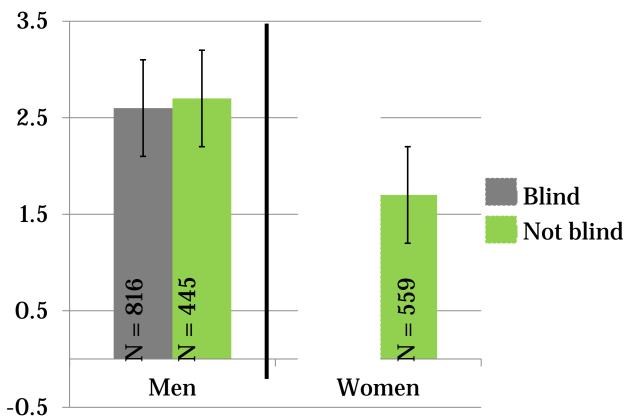
- assessment by a jury
- Adoption of 'blind' auditions

Goldin & Rouse 2000. American Economic Review

Repeated measures:

Individuals who auditioned under both 'blind' and 'not blind' conditions

Percent offered a position

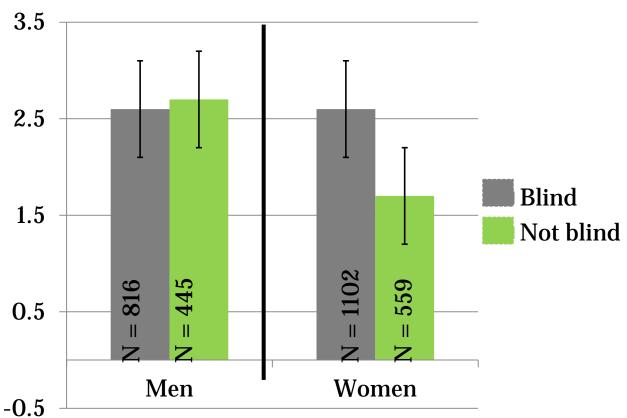


Goldin & Rouse 2000. American Economic Review

Repeated measures:

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Percent offered a position



Goldin & Rouse 2000. American Economic Review

3. Assessing Ability & Potential: anti-black bias



Performance assessment of managers

Three large companies (electronics, banking, communications)

Subjects:

Black & White managers matched for job function n = 748

Supervisors: evaluation of managers

- Job performance
 white managers > black managers
- Attribution of performance
- Career advancement prospects

Greenhaus & Parasuraman 1993

3. Assessing Ability & Potential: anti-black bias



Performance assessment of managers

Attribution of performance

- To ABILITY / EFFORT:
 - white managers > black managers
- To HELP from others:
 - black managers > white managers

3. Assessing Ability & Potential: anti-black bias



Performance assessment of managers

Attribution of performance

- To ABILITY / EFFORT:
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- To HELP from others:
 - black managers > white managers

Career advancement prospects

white managers > black managers

Other studies: Anti-Black Bias & compromised assessment

- Assessment of leadership ability of black leaders (vs. whites)*
 - Rosette et al 2008; Knight et al 2003
- Career mobility of black executives (vs. whites)
 - Guest, 2016

*No effect of race of evaluator

- Response to requests for graduate mentorship by black & white students*
 - Milkman et al 2015

Experimental

- Recognition of errors by blacks vs. whites*
 - Arvin et al 2014

Experimental

- Assessment of pain, treatment & empathy for black patients (vs. whites)
 - Berlingeri et al 2016, Hoffman et al 2016
 - Chapman, Kaatz & Carnes, 2013
- Distinguishing armed or unarmed black civilians (vs. whites, hispanics, asians)*
 - Sadler, Correll, Park, & Judd, 2012

Experimental

And many, many more...

Other studies: Gender Bias & compromised assessment

(by <u>both</u> male & female assessors)

- •Assessment of leadership ability/qualities Experimental
 - (Geis et al 2006, Scott & Brown 2006, Rojahn & Willemsen, 1994)
- •Reactions to leaders (Eagly et al 1995; Butler & Geis 1990)
- •Paper acceptance rates (Tregenza 2002) 'Natural' Experiment
- •Letters of recommendation (Trix & Psenka, 2003)

Experimental

- •Student evaluations of instructors (Basow 1998; McPherson et al 2009; Reid, 2010, MacNell et al 2014)
- •Assessment of scientific competence (Wenneras & Wold 1998; Steinpreis et al 1999, Moss-Racusin et al . 2012) Experimental
- •Invitations to give plenary talks (Tower 2008)
- •Nominations (& elections) to prestigious societies, (award) of prestigious prizes

 (Lincoln et al , 2012; EOS editorial, Am.Geophysical Union, 2011)

And many, many more...

Experimental approaches to measuring bias

Evaluation of behaviour

- Actors/confederates & scripts
- Recordings of interactions

Evaluation of documentation

- CV / Resume
- Narratives

Experimental assignment of Gender/ Race x role





Standard scenarios or documents Modify gender / race of primaries

4. Assessing potential: anti-black bias

Experiment

Trained confederates Posing as applicants:

- Black
- Latino
- White

Applied for 340 entry-level jobs

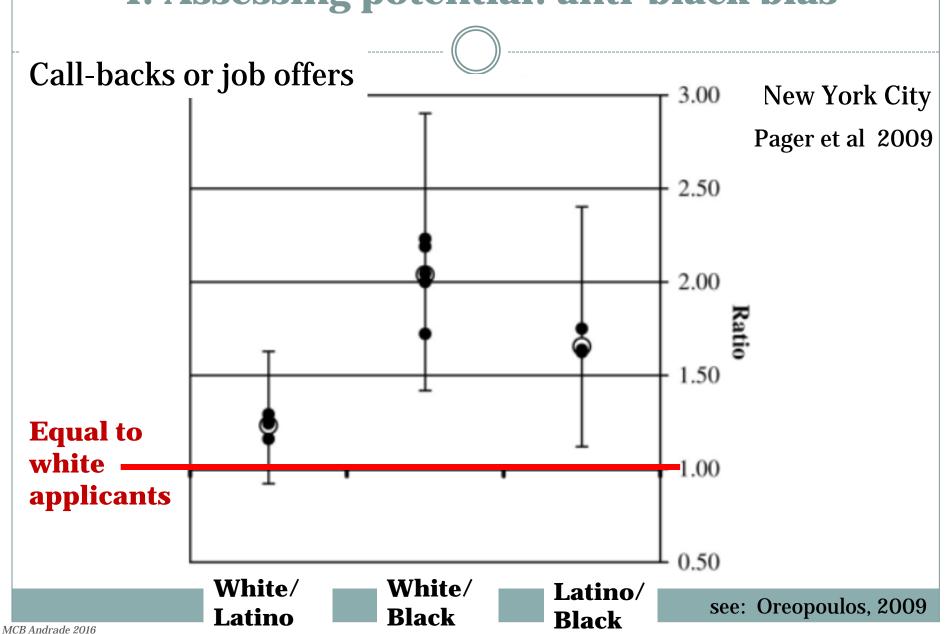
- 1. All young men, matched for physical/verbal characteristics
- 2. Assigned similar resumes

New York City Pager et al 2009



Also: Oreopoulos and Dechief, 2012 (Vancouver, Toronto, Montreal)





5. Assessing performance: anti-black bias

Law partner's assessment of writing competence

Identical legal memos with 22 deliberate errors

task: assess 'writing competency of young attorneys'

Name: Thomas Meyer

Seniority: 3rd Year Associate

Alma Mater: NYU Law School

Race/Ethnicity: African American

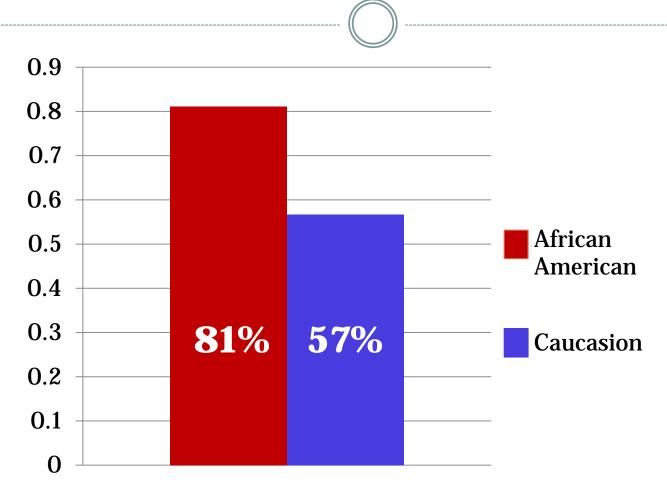
Name: Thomas Meyer

Seniority: 3rd Year Associate

Alma Mater: NYU Law School

Race/Ethnicity: Caucasian

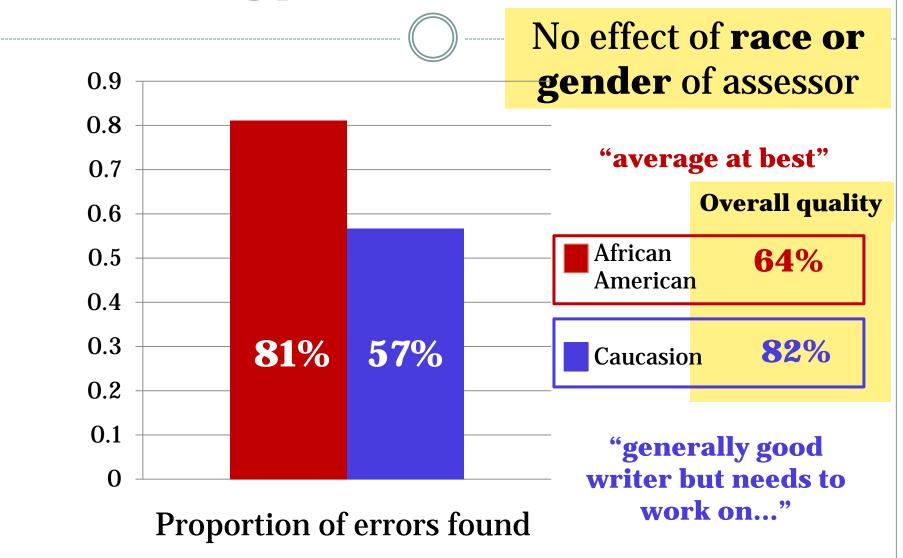
5. Assessing performance: anti-black bias



Proportion of errors found

Arvin et al 2014, Nextion





Arvin et al 2014, Nextion

6. Assessing Leadership & Gender Schema

Consistent results across studies = penalty for 'role incongruity'

Beliefs about males:	Beliefs about leaders:	Beliefs about females:
Dedicated	Dedicated	Helpful
Determined	Determined	Caring
Assertive	Charismatic	Sympathetic
Competitive	Competitive	Kind
'Agentic traits'		'Communal traits'

- Schema (stereotypes) affect our judgement
- e.g., agentic traits seen as negatives when exhibited by women

6. Assessing Leadership: gender bias

Solo-leader or **Co-leader** (scripted) conditions x gender

Assessed attributes of leaders:



Strengths

- Ability, skill, intelligence
- Warmth & sensitivity

Weaknesses

- Bossy & Dominating
- Too emotional

Level of participation

• Fewer contributions desirable

Butler & Geis, 1990

6. Assessing Leadership: gender bias

Solo-leader or **Co-leader** (scripted) conditions x gender

Assessed attributes of leaders:



Strengths

Ability, skill, intelligence

• Warmth & sensitivity

Females << Males

Females > Males

Weaknesses

Bossy & Dominating

Too emotional

Females >> Males

Females >> Males

Level of participation

Fewer contributions desirable

Females >> Males

Butler & Geis, 1990

Moving forward

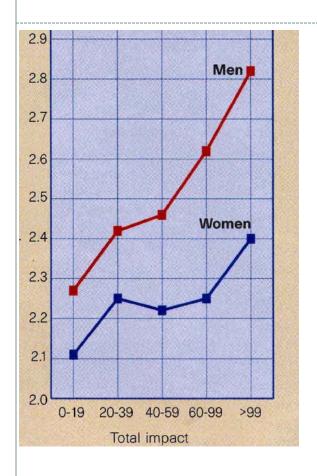
- Targets, monitoring
- Diversified assessment groups

Structural

- Education about bias
- Source monitoring
- Recognize signs of bias

Personal

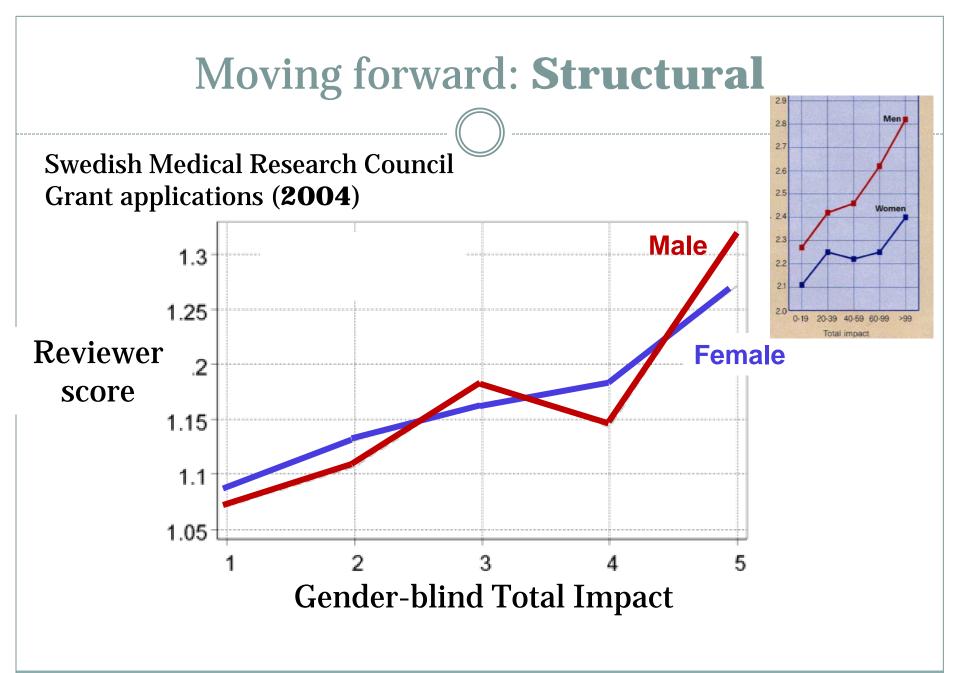
Moving forward: Structural



Institutional responses:

- 1. Equity of outcomes monitored
- Evaluated relative to **targets**
- 2. Balanced review boards*
- 3. Reviewers educated about bias
- (4. Blind review)



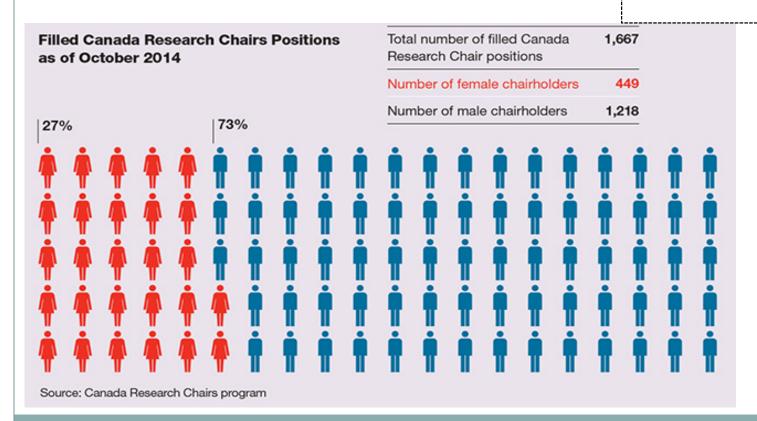


Moving forward: Structural

Canada Research Chairs



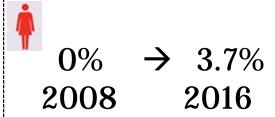
17% → 27%
2003 2014

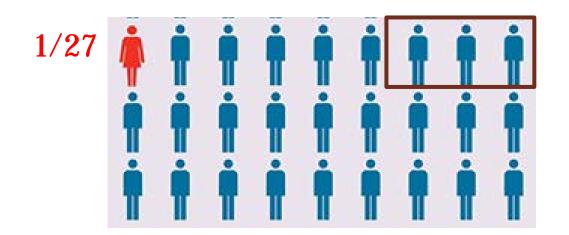


http://www.universityaffairs.ca/news/news-article/new-crc-guidelines-aim-reduce-unconscious-hiring-bias-women/

Moving forward: Structural







other underrepresented groups [19% of Canadians]

http://www.cerc.gc.ca/about-au_sujet/publications/evaluation_2014

Moving forward

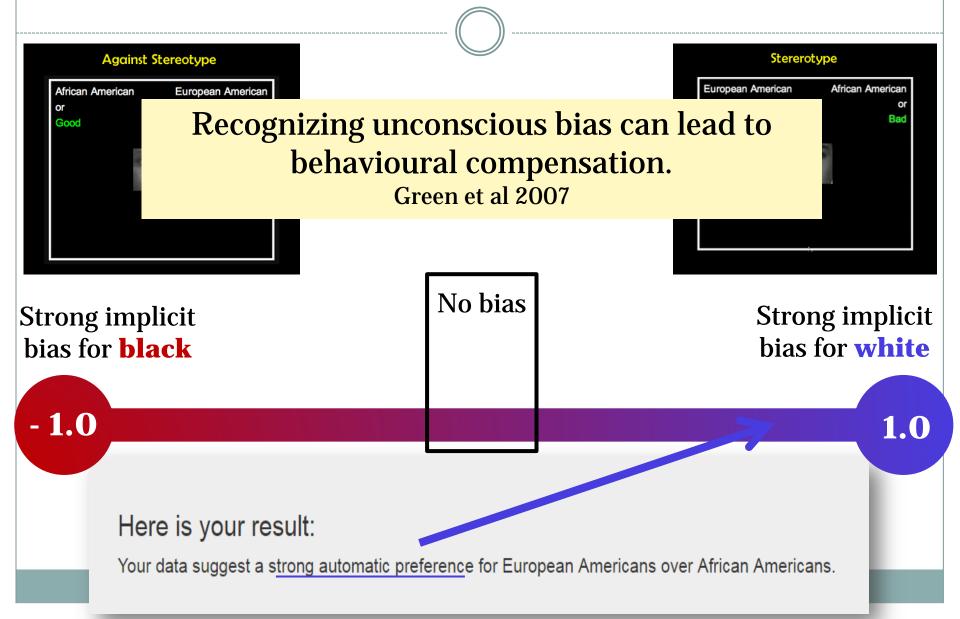
University of Toronto has codified most aspects of best-practice for minimizing effects of bias

Policy is more effective if: *Individuals* understand underlying issues *Leaders* inspire a commitment to equity

1. Consider (your own) implicit biases



implicit.harvard.edu



2. Source Monitoring (self/others)

Justification of judgements/ assessments

- Evidence-based
 - Specific, detailed facts
 - No: 'reading between the lines'

Relate facts & judgements to explicit criteria

- Identified in advance
 - Beware of unspecified 'fit'
 - Be vigilant to reconstruction of merit criteria
 (e.g., Uhlmann & Cohen 2005)
- Ensure sufficient time for careful decision-making
 - Rushing = stronger effect of biases (e.g., Beattie et al 2013)

3. Recognize potential signs of bias (meetings/letters)

- Forms of address (first names vs. titles)
 - "Jane was an asset to our department."
 - –vs.- "Dr. Smith was an asset to our department."
- Gendered adjectives (emotion/effort vs. outcomes)
 - "Dr. Sarah Gray is a caring, compassionate physician"
 - –vs.– Dr. Joel Gray has been very successful with his patients"

3. Recognize potential signs of bias (meetings/letters)

Use of doubt raisers

- "...although labour challenges resulted in production delays, the projects were completed on time..."
- -vs.- "...labour challenges were *overcome* to *ensure* deadlines were met..."
- "...although problems in the lab resulted in relatively few publications, her results are high-impact..."
- -vs.- "...he has **overcome** technical challenges to **produce high-impact** contributions..."

- 3. Recognize potential signs of bias (meetings/letters)
- Querying attribution of success to candidate vs. team/luck/others

Revealing or discussing irrelevant details: race/gender/personal life

Moving forward

- Targets, monitoring
- Diversified assessment groups

Structural

- Education about bias
- Source monitoring
- Recognize signs of bias

Personal

Useful resources:

http://kirwaninstitute.osu.edu

http://wiseli.engr.wisc.edu

https://managingbias.fb.com

